

**Marley Park Community Association**  
**Landscape Advisory Committee**  
**Landscape Services Provider Bid Review and Recommendation**

The MPCA issued a call for bids from local and national landscaping companies for two contracts. The first contract would address the provision of landscaping services throughout Marley Park's common areas and the Residential Parkways. The second contract is intended to address the provision of landscaping services in the Special Service Area (private property).

The following companies were invited to the Pre-Bid meeting held on April 23, 2019:

- SDL
- DLC
- AAA
- Brightview
- Mainscape
- Stillwater
- Desert Classic
- Caretaker
- APM Landscape Management
- Pro Qual
- Back to Nature

Of those companies the following were in attendance at the Pre-Bid meeting and submitted a bid:

- SDL
- DLC
- AAA
- Brightview
- Mainscape
- Stillwater

The bid provided by Mainscape did not meet the requirements of the bid specifications and was not assessed. In addition, Mainscape's price was almost double that of the other bids (\$147,328.68 per month).

The Landscape Advisory Committee ("LAC") reviewed the remaining bids based on the criteria outlined in the Bid Specifications (attached) and broke out the main parts of the bids that varied between the companies (attached). Based on the LAC's review of the bids, SDL, Stillwater and AAA were selected as the companies with the most competitive pricing, most inclusive scope, most responsive and those with a fulsome understanding of Marley Park's standards and requirements as they relate to landscaping. Unfortunately, Stillwater did not provide responses to additional inquiries from the LAC and as a result Stillwater's bid was not assessed against SDL and AAA's bids and responses to further information requests. The comparison of SDL and AAA's bids are attached. Based on comparable pricing for the Common Area contracts it is the recommendation of the LAC that the Board consider contracting with

SDL or AAA with the majority of the Landscape Advisory Committee recommending SDL based on the above noted criteria.